

EHANG | 亿航 EH | Nasdaq Listed

EHang Holdings Limited Investor Presentation

June 2021



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EHANG

BUSINESS OVERVIEW



Our Mission



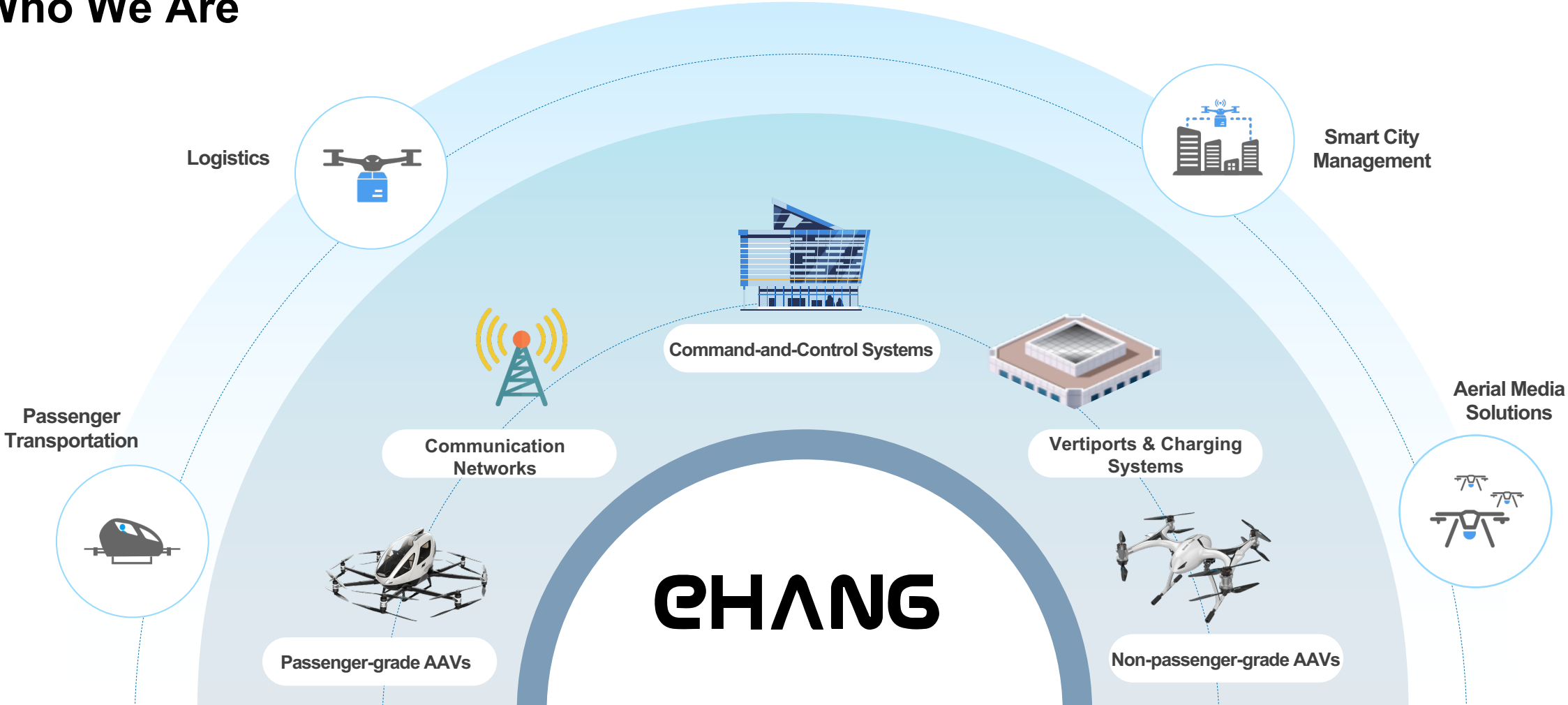
Enable **safe, autonomous and eco-friendly**
air mobility for everyone

Total Addressable Market: US\$1Tn by 2040, US\$9Tn by 2050

***If you're bullish on autonomous cars,
it's time to start looking at autonomous aircraft ****

* Source: Morgan Stanley Research Reports titled "eVTOL/Urban Air Mobility TAM Update: A Slow Take-Off, But Sky's the Limit" dated May 6, 2021, and "Flying Cars: Investment Implications of Autonomous Urban Air Mobility" dated December 2, 2018.

Who We Are



We are an Urban Air Mobility Platform Operator

Note: AAV represents Autonomous Aerial Vehicle.

Our Technology Platform

Autonomous Aerial Vehicles (AAVs)

Comprehensive portfolio of high-performing AAVs for a multitude of applications

Passenger-grade AAVs



EH216 (Two seats)



VT-30 (Two seats)



EH116 (One seat)



EH216F (Firefighting)



EH216L (Logistics)

Non-passenger-grade AAVs



Falcon B



GD 2.0X



V100

AAV OPERATING PLATFORM

Operating systems and extended infrastructure that facilitate management and operations of AAVs at scale

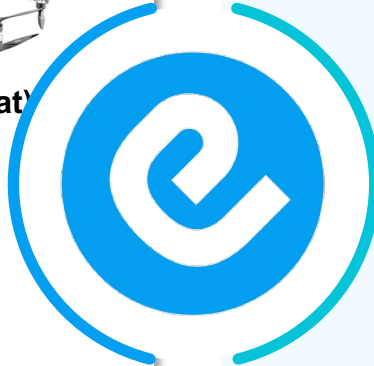
AAV Operating Systems



Command-and-control Systems



Vertiports and Charging Systems



What is Passenger-grade AAV



Safe and Reliable



Autonomous and Intelligent



Cluster Management Capable



Connected



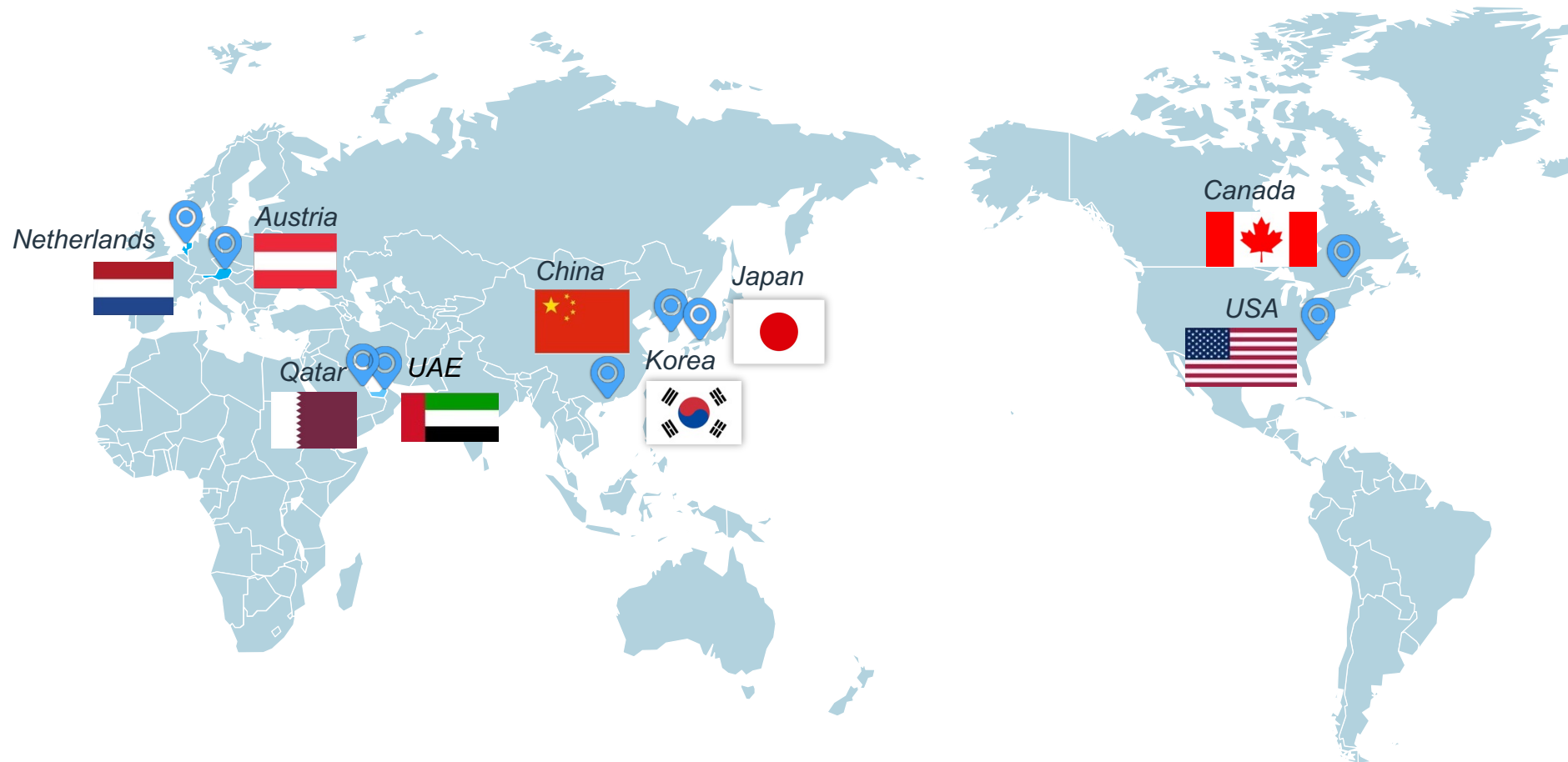
Eco-friendly

First Mover of Commercial Delivery of Passenger-grade AAVs



Since 2017, our quality management system has been certified to AS9100, a quality standard widely recognized in the global aerospace industry.

World Flight Map of EHang Passenger-grade AAVs



Chinese Policies, Regulations and Certification

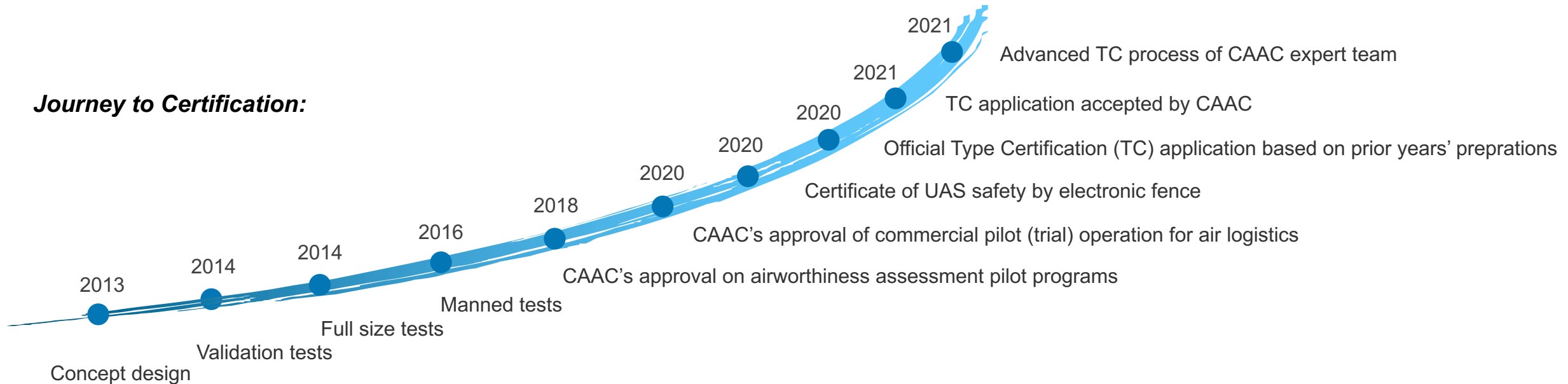


- The State Council of China proposed to incorporate the development of Urban Air Mobility into **China's National Strategies**;
- China's 14th Five-Year Plan (2021-2025) promotes the **innovation development of the aviation industry**;
- The State Council of China issued the "Guidelines of the National Comprehensive Transportation Network Plan" for the development of a comprehensive transportation network by 2035 and calls for **intelligent general aviation vehicle applications**.



- CAAC issued the **Pilot Operation Rules (Interim) for Specific Unmanned Aircraft** in February 2019.
- CAAC announced 13 **Unmanned Civil Aviation Experimental Bases** in China in October 2020.

Journey to Certification:



Overseas Regulatory Approvals for Leading Trial Flights

2020/1



- Foreign Civil Aircraft Special Flight Authorization (SFA) for trial flights of EH216 in North Carolina

2020/2



- Operational flight permit for trial flights of EH216 with a local partner for the purpose of testing and certification in Elvenes, Norway

2020/7



- Special Flight Operations Certificate (SFOC) for trial flights of EH216 with a local partner in Quebec province

2020/11



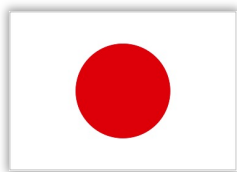
- Special Certificates of Airworthiness for trial flights of EH216 with a local partner in several Korean locations, including Seoul, Daegu, and Jeju Island

2020/12



- Trial flight permit of unmanned trial flights of EH216 with a local partner across Austria national airspace

2021/5



- Trial flight permit for unmanned trial flights of EH216 with a local partner in Okayama Prefecture, Japan

Innovative AAV Commercial Solutions

Air Mobility

Passenger Transportation



- Short- to medium- to long-range urban air transportation solutions and services employing passenger-grade AAVs

Logistics



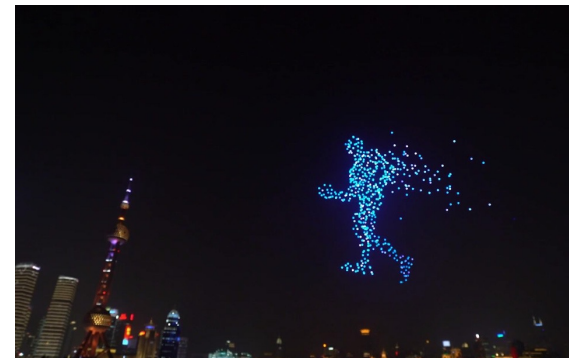
- Provision of logistics solutions and services, with a focus on urban air deliveries enabled by AAVs

Smart City Management



- Encompass traffic management, public safety, emergency response, disaster relief, and forest fire inspection using integrated AAV solutions on a centralized command-and-control platform

Aerial Media



- Manage and choreograph a fleet of small AAVs into a series of moving images

Use Cases – Aerial Sightseeing

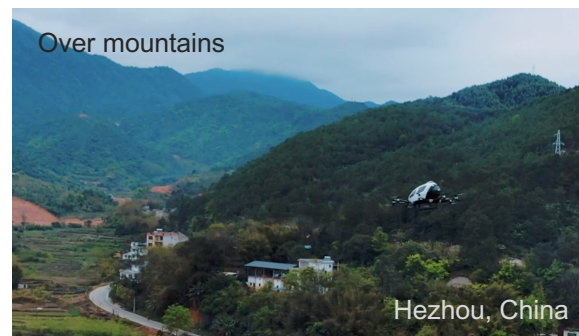
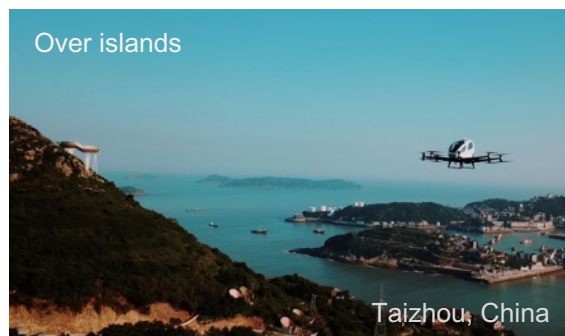
Use Case #1: Urban Aerial Tour



Use Case #2: Aerial Tourism for Coastal Resort Hotel



Use Case #3: Scenic Location Sightseeing



Use Cases – Aerial Logistics & Emergency Transport

Aerial Logistics

Use Case #1: Heavy-lift Cargo Transport



Use Case #2: Offshore O&G Platform Cargo Transport



Use Case #3: Urban Aerial Delivery



Emergency Transport

Use Case #1: Emergency Medical Transport



Use Case #2: Emergency Supply Transport



Use Case #3: Transplant Organ Transport



Use Cases - Aerial Firefighting



Limitations of Traditional Firefighting

- In 2020, China had 8,348 high-rise fires, an increase of 19.7% YoY*;
- Traffic congestions likely delay firefighting efforts;
- Conventional ladders and fire engine have a height limit of 50-70 meters.

Advantages of EH216F

- High-rise firefighting up to 600 meters of height;
- Centralized platform command-control with cluster management;
- Remote unmanned operation;
- Capacity to carry 150-liters foams with 6 extinguisher projectiles.

Potential Market Opportunity *

- China's number of high-rise buildings is probably the highest in the world:
 - ✓ 347,000 high-rise buildings (above 24 meters)
 - ✓ 6,000 super-high-rise buildings (above 100 meters)
- 7,032 urban fire stations and 9,755 suburban fire stations in China by 2017

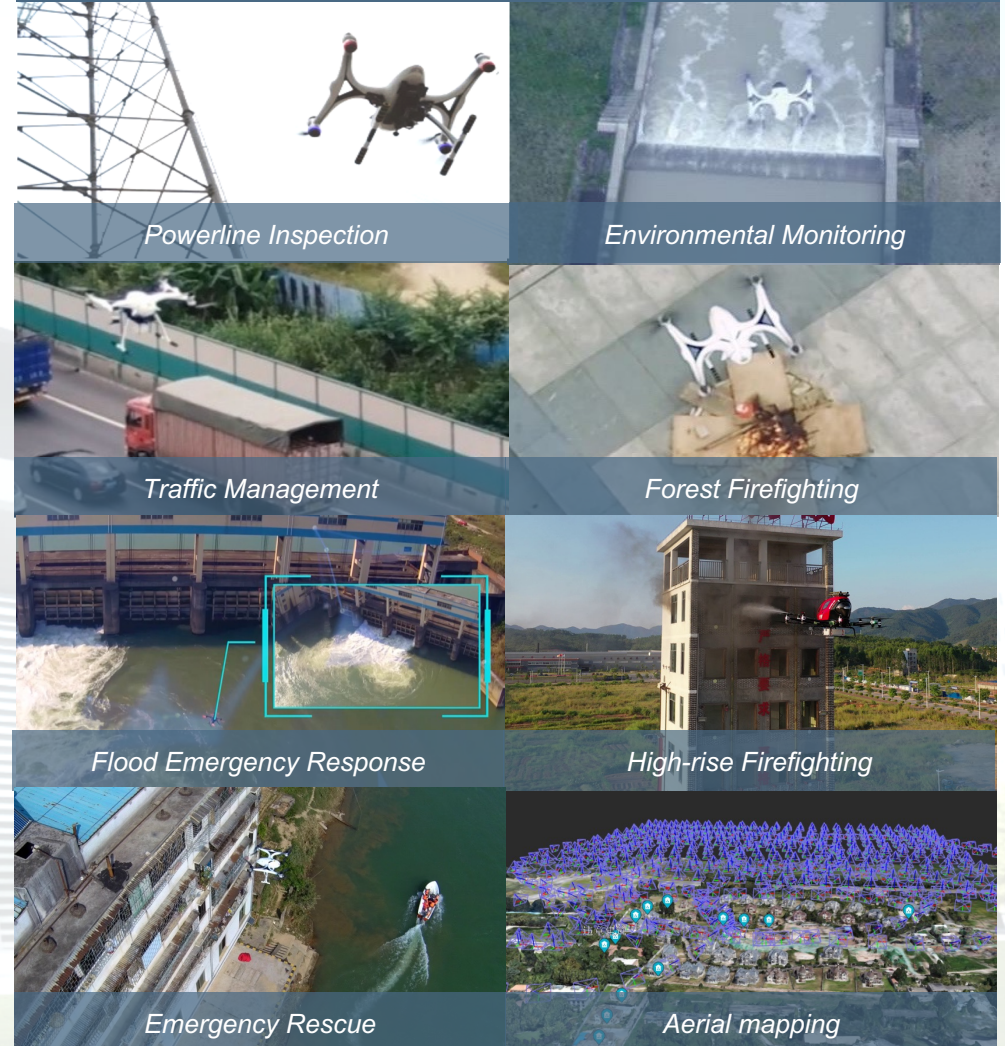
Smart City Management

Our Command-and-Control Center Network in China

We successfully developed integrated command-and-control centers that centralize and coordinate a wide range of AAV applications simultaneously.



Smart City Management Use Cases



Aerial Media

Reinventing the Aerial Landscape

Large-scale outdoor aerial formations of AAVs choreographed into light-based images against the backdrop of the night sky

Global Leading Technology

Simultaneous control of more than 1,000 AAVs by a command-and-control system with highly precise positioning powered by real-time kinematic satellite-based navigation technology

World Record Breaking

Guinness World Records for *The Most UAVs Airborne Simultaneously* and *The Most Consecutive Formations Formed by UAVs Same Set*

Entertaining and Viral

Unique means of advertising and entertainment that is highly dynamic, impactful and eco-friendly

Aerial Media Customer Cases



100 Air Mobility Routes Initiative

Goal:

To implement in next 2 years with an initial focus on the Guangdong-Hong Kong-Macao Greater Bay Area of China.

Underpinned by:

- ✓ our reliable integrated technologies
- ✓ comprehensive product offerings
- ✓ intelligent systems
- ✓ growing customer base
- ✓ infrastructure designs
- ✓ expanding production facilities

Investment Highlights

- 1** *World's First Publicly Traded Urban Air Mobility Company*
- 2** *Massive, Fast-growing Target Market Ready for True Disruption*
- 3** *Global Market Leader and First Mover of Commercialization Ahead of Competition*
- 4** *World's Leading Scalable Urban Air Mobility Platform with Integrated Product Suite*
- 5** *Continuous, Industry-disruptive Regulatory Breakthroughs*
- 6** *Compelling High Growth and Margin Business Model*
- 7** *Ecosystem Enabler with Global Partnership Network*
- 8** *Experienced, Entrepreneurial Management Team*



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Fly into the Future



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